

# Junior Sales Manager Pharmaceutical Industry

(100% as per January 1, 2022 or upon agreement)

DKSH's purpose is to enrich people's lives by providing access to goods, services, and insights. United by our vision to be the trusted partner, we help companies grow in Asia and beyond across our Business Units Consumer Goods, Healthcare, Performance Materials, and Technology. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 32,450 specialists, generating net sales of CHF 10.7 billion in 2020. Founded by Swiss entrepreneurs in 1865, we have been deeply rooted in Asia Pacific for over 150 years.

Our team in the **Business Line Pharmaceutical Industry** helps suppliers, customers and pharmaceutical companies to find suitable active ingredients, excipients and intermediates for the pharmaceutical industry. In this diverse role you are the interface between international manufacturers and the chemical-pharmaceutical industry.

## Job responsibilities:

- Active and independent management of customers in Switzerland, Austria & Eastern Europe
- Analysis of customer-specific requirements and development of solution concepts in cooperation with internal departments such as sourcing, regulatory affairs, etc.
- Handling of purchase and sales process in the SAP system up to invoice creation and management of master data
- Assist and support the development of market & competitive landscape studies
- Participation in international trade fairs, congresses and training courses

## Job requirements:

- University degree, scientific or technical education in the fields of biology, chemistry, life science or pharmaceuticals
- Knowledgeable in the fields of regulatory requirements for the pharmaceutical industry (ISO, GMP, etc.)
- Ideally, first experience in the chemical-pharmaceutical environment

- Very good oral and written command of English and German; other languages are a plus
- Ability to work independently and autonomously in a multicultural environment
- Committed, collaborative and communicative personality with team player personality.
- Confident handling of common IT systems (MS Office, etc.)

## Our offer:

- A highly dynamic and exciting start of your career path in an international environment with flat hierarchies
- Individual and flexible working hours and option for home office
- Allowances for meals and public transportation
- Above average pension fund and social insurance contributions
- DKSH Fantree Academy, our own in-house training and development center, which provides our people a lot of learning opportunities and professional growth
- Centrally located office in Zurich Seefeld

## Did we catch your attention?

If so, take your next career step with us and submit your application (including C.V., cover letter, photograph, reference letters and certificates) via the following link:

<https://careers.dksh.com/Vacancies/38934/Description/2>

## Your Contact:

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